

INTRODUCING

LBMC ENCORE SERVICES

The first 100 days after your acquisition are crucial for a successful integration of a new business. You need a dedicated partner and an action plan to avoid missing essential steps.

With **LBMC's ENCORE** packages, we offer a wide array of services that provide stability and create an operational foundation during a period of rapid change. This gives comfort to private equity groups and executive teams allowing them to focus on growing the new entity while we support new platforms.

All of our services can be packaged or provided a-la-carte based on what is needed. Packages can be scaled over time based on the evolution of the new entity and level of support needed.

Analytics Services

- Financial Management
- Software Solution & Implementation
- Reporting structure development
- Month-end packaging
- Benchmarking/ KPIs
- Operational dashboards
- Infrastructure Management
- New location roll outs
- Legacy data conversion
- Data Warehouse
- Business Intelligence
- Analyst Training

Cybersecurity Risk Services

- PCI
- IT integration
- Cyber Security Program Implementation
- HiTRUST
- Outsourced IT/ CIO/ CISO
- Ongoing Risk Assessment
- CyberMaxx Managed Security Services
- Vendor Risk Management

Healthcare Consulting

- Coding & Compliance
- Valuation Solutions
- Post-Acute Strategy
- Telehealth planning & implementation
- Physician Compensation Valuation
- Reimbursement Consulting
- Provider Credentialing
- Healthcare data analytics reporting
- Revenue Cycle Solutions
- EMR Support & IT Solutions
- Practice Management & Administrative Oversight

Financial Services

- Tax structuring and elections
- Stub period and successor period tax returns
- Purchase Price Allocation
- Valuation of Assets
- Working Capital (Target and Settlement)
- Opening Balance Sheet Accounting
- Back Office / Billing Department Infrastructure
- Financial Modeling

Management Services Organization (MSO)

- Outsourced Financing & Accounting
- Procurement
- Human Resources (PEO/ HRO)
- Executive Recruiting/ Temporary Staffing
- Network Technology
- Phone Systems
- New location roll outs
- Nexus assessment/ state and local taxes

Integration

Efficiency

Effectiveness

Synergy

About LBMC:

- 35-year old firm (based in Nashville)
- 4th largest firm in the Southeast U.S.
- Top 50 firms in the U.S.
- Approximately \$125M of annual revenues
- Approximately 650 employees
- Significant thought leadership with national publications
- Net Promoter Score 92/100 (industry average 24/100)

Diverse Practice

Small end of spectrum

Start-ups/ healthcare IT/ physician owned and managed entities

Large end of spectrum

Multi-state/ location health systems and facility-based providers

Private companies (mostly Private Equity backed)


70%

20%

Public companies

10%

Not-for-profit/ governmental



Questions or want more information?

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